## Message Text

## UNCLASSIFIED

PAGE 01 BONN 10440 071627Z ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 /021 W

-----097870 081202Z /50

R 071558Z JUN 78

FM AMEMBASSY BONN

TO :/USDOC WASHDC

INFO SECSTATE WASHDC 9183

AMCONSUL FRANKFURT

AMCONSUL MUNICH

AMCONSUL STUTTGART

**UNCLAS BONN 10440** 

E.O. 11652: N/A TAGS: BEXP, GW

SUBJECT: ADS REQUEST - B & H MANUFACTURING COMPANY,

CERES, CA

THE FOLLOWING FIRMS WERE CONTACTED INDIVIDUALLY BY THE FOREIGN SERVICE POSTS AND HAVE EXPRESSED THEIR INTEREST:

FRITZ R. HEYDOLPH KG

FAUSTSTRASSE 32

D-8000 MUENCHEN 82

CONTACT: HERR FRITZ R. HEYDOLPH

PHONE: 089-422018 TELEX: 05-23495

COMMENT: GERMAN FIRM, FOUNDED IN 1971, IS EMPLOYING 3 AND HAS A GOOD REPUTATION IN THE TRADE AS DISTRIBUTOR AND AGENT OF LABELLING AND PACKAGING MACHINES. HERR HEYDOLPH WANTS TO EXPAND HIS LINE OF BUSINESS.

IPS- INTERNATIONALE PACKUNGS-SYSTEME

POSTFACH 128 BERGWERKSTR. 5 D-7130 CRAILSHEIM UNCLASSIFIED

UNCLASSIFIED

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CONTACT: GUNNAR KAELLMANN

PHONE: 791/5035

IPS SMALL DISTRIBUTOR OF PACKAGING MACHINERY. EMPLOYS 8 AND LISTS ANNUAL SALES OF DM FIVE MILLION. FAVORABLY KNOWN TO CONSULATE GENERAL STUTTGART. WILL CONTACT US FIRM DIRECTLY

## AMCONSUL FRANKFURT COMMENT:

THE US COMPANY MIGHT WISH TO APPROACH DIRECTLY THE GERMAN MANUFACTURERS ASSOCIATION (FACHGEMEINSCHAFT DRUCK- UND PAPIERMASCHINEN IM VDMA, LYONER STR. 18, D-6000 FRANKFURT/MAIN 71) FOR CHANNELING ITS REQUEST TO OTHER GERMAN PRODUCERS OF THIS LINE.

APPROVING OFFICER: GUSTAF COONTZ, COMMERCIAL COUNSELOR STOESSEL

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## Message Attributes

Automatic Decaptioning: X Capture Date: 01 jan 1994 Channel Indicators: n/a

**Current Classification: UNCLASSIFIED** 

Concepts: n/a Control Number: n/a Copy: SINGLE Draft Date: 07 jun 1978 Decaption Date: 01 jan 1960 Decaption Note: Disposition Action: n/a

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Disposition Reason:
Disposition Remarks:
Document Number: 1978BONN10440
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Drafter: n/a Enclosure: n/a Executive Order: N/A Errors: N/A

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TAGS: BEXP, GE To: COM Type: TE

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Review Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014

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